



2013 Online & Classroom Insurance Continuing Education

Find out why other agents say:

"This is the BEST continuing education!"

REGISTER NOW!



Offering CFP® Courses

Starting in 2013, Bryan Ventures will offer 32 classroom credits and 48 online credits accepted by the Certified Financial Planning (CFP®) Board. Details inside.

Get ALL Your CE for ONLY \$30!

For just \$1 a day, take any or all of our 20+ online courses. Meet your CE requirement for this renewal and even the next by purchasing 30 days UNLIMITED access for just \$30!

www.bryanventures.com

Bryan Ventures, Inc.

9500 Green Lake Trail

Chisago City, MN 55013

Upbeat--NEVER boring! BEST learning experience I've ever had!

Carolyn Tix, Senior Sales Account Specialist, BCBS of MN

My 5th year taking CE with Bryan Ventures....LOVE IT!

Jacqueline Schmidt, Sales Associate, Farm Bureau Financial Services

I found the written information in the online courses to be funny and entertaining. With ethics courses you never know what you're going to get and so often they are BORING).... not the case for this one!

Amy C. Miller, LUTCF, Senior Branch Manager, Liberty Mutual Insurance

Classroom Online



2013 Insurance Continuing Education

Over 25 years experience enhancing the education of insurance and investment professionals.

Some of the BEST service in the industry!

- Credits reported daily—many times within hours of course completion
 - You'll get your certificate immediately after all of our classes
- Staff available most evenings & weekends via email to assist you
- Easy to follow online technical support available 24/7



The time in class passed quickly—very useful information. Definitely one of the BEST CE courses I've attended!

James Koca, Agency Manager, Necedah Insurance Agency

2013 Classroom Courses

Great value for classroom CE!

Meals & refreshments provided

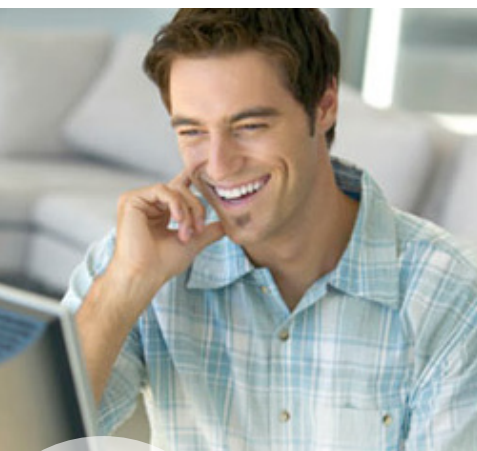
Over 20 convenient locations

Over 24 classroom hours including ethics and the LTC refresher

All new classes for 2013

DAY	A	B	C	D	E	F
8:00 a.m. to 11:50 a.m.	MA & LTC Partnership	Healthcare Reform	Working With Ethics	MA & LTC Partnership	Working With Ethics	Working With Ethics
12:30 p.m. to 4:20 p.m.	Alternatives To LTC	Economic Trends	Asset Allocation	Enhancing Retirement Now	Impulsive Financial Moves	Economic Trends

Online Classes



ANYTIME, ANYWHERE with NO LIMIT to access!

Convenient
Easy

Only T/F questions, with three test attempts, and the test questions never change!

Offering **ONLINE PRELICENSING** classes!

<http://bryanventures.com/store/page60.html>

Online courses are listed on registration form inside.

MA Eligibility & LTC Partnership Program

The market of LTC Insurance is constantly changing and with the Medical Assistance (MA) Partnership initiative at the forefront, this course offers current information on partnership legislation, but also enhances your education of the senior market through: Relevant changes to MA eligibility; LTC product changes and enhancements; ethical & suitability considerations; affordability and tax concerns; AND MORE!

4 Hours Insurance CE for MN & WI Resident Agents, accepted by the CFP Board and ClearCert Approved
Satisfies the subsequent 4 hour "MA Eligibility & the LTC Partnership Program" in Minnesota.
Instructor: Renee E. Bryan.

Healthcare Reform In 2013

With many legislative options in the works to reform Healthcare, this course overviews the current status of the Affordable Care Act, state participation in the Exchange, and overviews some of the tax benefits currently available to Americans including proposed changes to Health Savings Accounts, Flexible Spending Accounts and Health Reimbursement Accounts.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Renee E. Bryan.

Current Economic Trends

The economic events starting in 2008 have caused financial hardship for many Americans now being called The Great Recession, a parallel to The Great Depression. In this course, we'll look at some of the similarities and differences including legislation in both eras to determine how to plan for your clients' financial future.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Renee E. Bryan.

Working With Ethics

Double entendre intended: We will "work" through a number of ethical questions to better determine how to uphold ethical standards in the workplace; however, this course is designed to be fun taking serious topics to an entertaining level.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Renee E. Bryan.

Back To The Future: Traditional Asset Allocation In Today's Markets

Through a review of traditional asset allocation models we'll explore how they may or may not still be relevant in today's global, fast-paced financial markets. Our goal is to get you up to speed on the most relevant planning information today.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Mark Brost

Enhancing Retirement Now

This course is designed to enhance opportunities throughout your clients' earning years to create a solid retirement plan. We will explore financial retirement plans, health care options, final expenses, maximizing social security, and various other income ideas.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Diana Kokoschke

Impulsive Financial Moves

Way too often we move hastily into something without all the information needed to make a wise decision. We will explore donations, retirement plan options, selling assets, and preventing identity theft.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Diana Kokoschke

Long Term Care Alternatives

How to pay for Long Term Care is a top concern for many senior citizens, but many clients do not qualify for or cannot afford long term care insurance. This course offers alternatives that are available to these clients by providing in-depth information on Medicare; Medicaid; Elder Waiver; Alternative Care; and Veterans benefit programs.

4 Hours Insurance CE for MN & WI Resident Agents and accepted by the CFP Board Instructor: Mary Beseke

We offer CE classes that give agents:

information of value to your business or personal finances

involvement in your learning experience

entertaining and engaging presentations

interesting topics with relevant examples

Register Today!

www.BryanVentures.com | 877-BV-INS-CE | customerservice@bryanventures.com

2013 Locations

With several getaway locations, consider combining your CE with a vacation or golf outing!

Bring live classroom CE to you!

If you know eight or more agents in your office, agency network or community, contract with Bryan Ventures to bring our instructors to you. You'll save over our standard tuition rates plus get the same great classes when it's convenient for your schedule

What other agents say:

This CE was great! In twelve years, I've never been treated so well.
—Marlene Stauber, Financial Analyst, Primerica

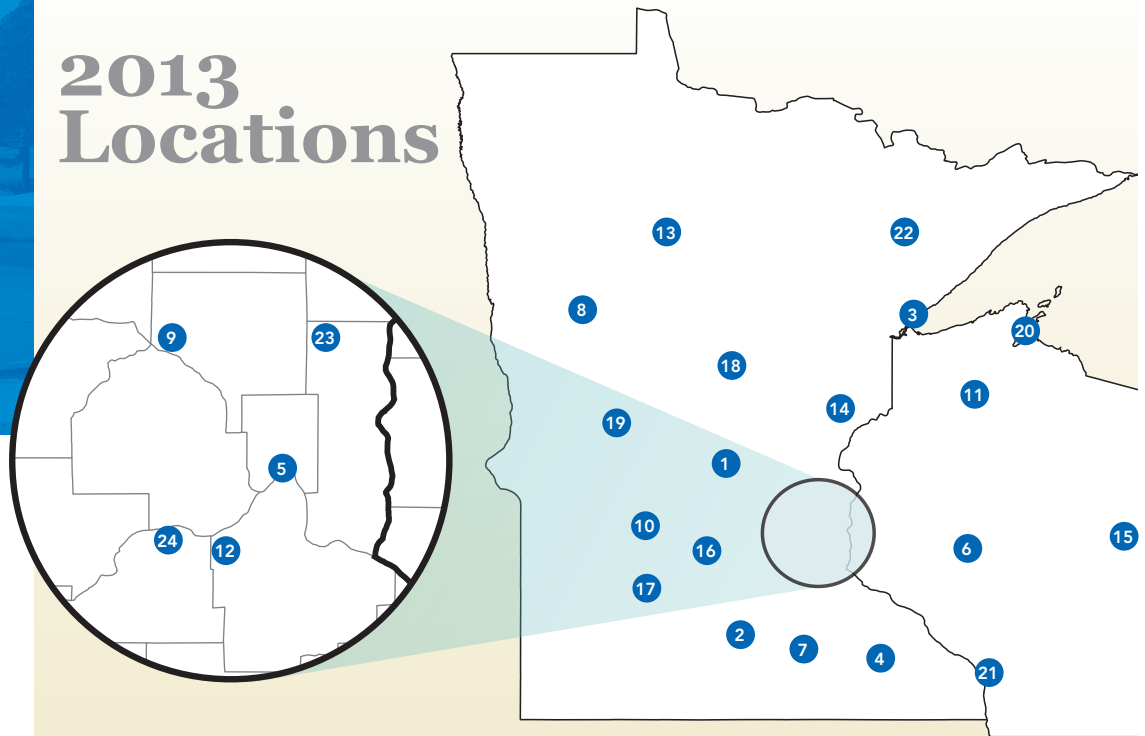
New, practical ideas—BEST CE I've ever had!
—Tom Wheeler, Wheeler Associates

One of the BEST CE courses I've ever taken!
—Beth Lanoue, Licensed Representative, State Farm Insurance

"Thanks for putting on the BEST CE class that I have sat through in my 21 years of being in the insurance field. OUTSTANDING JOB!"
—Carol Hansen, State Office Staff, AFLAC

Excellent information—informal, but professional. A presentation with personality!
Kenneth Henrikson, President, Ken Henrikson Insurance Company

This was the MOST interesting CE class I've EVER taken! I look forward to attending next year.
Regina A. Johnson, Licensing Staff, State Farm Insurance



	CITY	LOCATION	2013 DATE / CLASS DAY
1	St. Cloud, MN	Best Western Kelly Inn, 100-4th Avenue S.	Jan. 23 (A) & Jan.24 (F); Oct. 15 (D) & Oct. 16 (E); Nov. 20 (A) & Nov. 21 (B)
2	Mankato, MN	City Center Hotel, 101 E. Main Street	Jan. 30 (A) & Jan. 31 (F); Sept. 24 (A) & Sept. 25 (B); Nov. 6 (D) & Nov. 7 (E)
3	Duluth, MN	Holiday Inn Downtown, 200 West First St.	Feb. 20 (A) & Feb. 21 (F); Sept. 17 (A) & Sept. 18 (B); Oct. 29 (D) & Oct. 30 (E)
4	Rochester, MN	Ramada Hotel & Conference Center, 1517-16th Street S.W.	Feb. 27 (A) & Feb. 28 (F); Oct. 8 (D) & Oct. 9 (E); Nov. 13 (A) & Nov. 14 (B)
5	St. Paul, MN	Holiday Inn East (3M Area), I94 &McKnight Road	March 20 (A) & March 21 (F); Oct. 22 (A) & Oct. 23 (B); Dec. 11 (D) & Dec. 12 (E)
6	Eau Claire, WI	The Plaza Hotel, 1202 W. Clairemont Avenue	March 27 (B) & March28 (C)
7	Owatonna, MN	Cabela's, I35, Exit 45	April 22 (A) & April 23 (F)
8	Detroit Lakes, MN	Holiday Inn on the Lake, 1155 Hwy. 10 East	April 24 (A) & April 25 (F)
9	Anoka, MN	Greenhaven Golf & Banquet Center, 2800 Greenhaven Road	April 29 (A) & April 30 (F)
10	Willmar, MN	The Oaks at Eagle Creek, 1000-26th Avenue N.E.	May 14 (A) & May 15 (F)
11	Hayward, WI	Comfort Suites, 15586 County Road B	May 21 (B) & May 22 (C)
12	Burnsville, MN	Best Western Premier, 14201 Nicollet Ave. S.	June 4 (B) & June 5 (C)
13	Bemidji, MN	Ruttger's Birchmont Lodge, 7598 Bemidji Rd. N.E.	June 11 (B), June 12 (D) & June 13 (E)
14	Hinckley, MN	Tobies Restaurant & Bakery, I35 & Hwy 48	June 18 (B) & June 19 (C)
15	Wausau, WI	Best Western Midway, 2901 Hummingbird Road	June 25 (B), June 26 (D) & June 27 (E)
16	Hutchinson, MN	Best Western Victorian Inn, 1000 Hwy. 7 West	July 10 (A) & July 11 (F)
17	Morton, MN	Jackpot Junction Casino, 39375 County Hwy 24	July 16 (B), July 17 (D) & July 18 (E)
18	Brainerd, MN	Arrowwood Lodge at Brainerd Lakes, 6967 Lake Forest Road	July 22 (A) & July 23 (F)
19	Alexandria, MN	Holiday Inn, I94 & Hwy. 29	July 30 (A) & July 31 (F)
20	Ashland, WI	AmericInn Splashland, 3009 Lakeshore Drive E.	August 7 (B) & August 8 (C)
21	La Crosse, WI	Days Hotel & Conference Center, I90, Exit 2	August 14 (B) & August 15 (C)
22	Iron Range, MN	Giants Ridge Golf & Ski Resort, 6325 Wynne Creek Drive, Biwabik	August 20 (B), August 21 (D) & August 22 (E)
23	Forest Lake, MN	The Lodge of Forest Hills, 7530-210th Street N.	August 27 (A) & August 28 (F)
24	Shakopee, MN	America's Best Value Inn, 1244 Canterbury Rd S.	September 10 (D) & September 11 (F)

Registration

Wondering How The Online Courses Work?

Test drive our online courses with our SAMPLE DEMO:
<http://bryanventures.com/store/page52.html>

Certified Financial Planners (CFP®) Credits

Beginning January 1, 2013, Bryan Ventures is once again offering CFP® Board accepted CE credits. All of our classroom course hours qualify in addition to 48 online hours. Because of the fees required to offer CFP® validation, please add \$5 per credit hour (maximum of \$50) to any tuition amounts.

Classroom
tuition includes
meals &
refreshments!

Easy Registration Options:

1. Web: www.bryanventures.com
2. Mail: **Bryan Ventures, Inc.**
9500 Green Lake Trail,
Chisago City, MN 55013
3. Fax: **651-257-8795**
4. Call: **877-BV-INS-CE**
5. Email: customerservice@bryanventures.com

Classroom Tuition

All 24 In Classroom	\$ 250.00
20 Hours: Five Classes	\$ 230.00
16 Hours: Four Classes	\$ 200.00
12 Hours: Three Classes	\$ 160.00
8 Hours: Two Classes	\$ 112.00
4 Hours: One Class	\$ 60.00

Classroom tuition rates are per agent. Credits cannot be divided between multiple agents to receive volume discount. Due to food service at the classroom locations, cancellations must be received five working days prior to the event to ensure a full refund. If you choose to pay the day of class for any of our classroom courses, the tuition will be 20% higher than the quoted prices.

24 Credit Combo (12 Classroom & 12 Online)	\$ 200.00
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Online Tuition

All 24 Online	\$ 75.00
30 Days Unlimited Access	\$ 30.00
Individual Courses	\$ 10.00 to \$28.00

CFP® Processing Fee

Per credit hour	\$ 5.00 (max. \$50)
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Prelicensing Course Tuition

L & H; P & C; or Series 6	\$129.00
Series 63	\$ 70.95
Study Guide	\$ 30.00

30 days UNLIMITED ACCESS—\$30

For just \$1 a day, complete any or all of our 20+ approved online CE courses totaling nearly 100 credit hours. Meet your CE requirement for this renewal and even the next with one of the lowest tuition offers in the industry!

2013 RACE WITH THE STATE: REGISTER BEFORE OUR CLASSROOM COURSES ARE APPROVED AND GET A 10% REDUCTION IN TUITION! This promotion won't last forever. ACT NOW and get the lowest tuition rates of the year! (This form and these reduced tuition rates are not valid after 12/15/2012.)

Participant Information

☐ Yes—I want CFP® credits! Here's my CFP ID# _____

Name _____

Resident State _____ License # _____

Address _____

City _____ State _____ Zip _____

Daytime Phone _____ Fax _____

Email Address _____

Method of Payment

☐ Check Credit Card: ☐ VISA ☐ MasterCard ☐ Discover ☐ AmEx

1. Reduced tuition rates apply only to mail-in registrations with check payment for tuition that is postmarked prior to December 15, 2012. SORRY--NO CREDIT CARDS!
2. The 10% reduction in tuition is for classroom tuition only and does not apply to online classes, prelicensing courses, or CFP validation.
3. Agents can register for any combination of online or classroom and registrations can be for different locations and dates.
4. Tuition rates are per agent. Credits cannot be divided between multiple agents to receive the volume discount.
5. Although we expect full approval, all of the classroom courses have not yet been accepted for CE by MN, WI, or the CFP Board.

Classroom Course Selection 4 credits per half day

Location #1 _____ Date(s) _____

☐ DAY A ☐ DAY B ☐ DAY C ☐ DAY D ☐ DAY E ☐ DAY F
☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m.

Location #2 _____ Date(s) _____

☐ DAY A ☐ DAY B ☐ DAY C ☐ DAY D ☐ DAY E ☐ DAY F
☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m. ☐ a.m. ☐ p.m.

Online Course Selection

- | | | |
|---|--|---|
| <input type="checkbox"/> Retirement Planning\$28
7 hrs. Ins. CE MN, WI & CFP® | <input type="checkbox"/> Common Errors\$20
4 hrs. Ins. CE MN & WI | <input type="checkbox"/> Limit Liability\$15
3 hrs. Ins. CE MN & WI |
| <input type="checkbox"/> Credit Crisis\$24
6 hrs. Ins. CE MN, WI & CFP® | <input type="checkbox"/> IRAs\$20
4 hrs. Ins. CE MN & WI | <input type="checkbox"/> 1031 Exchange\$10
2 hrs. Ins. CE MN & WI |
| <input type="checkbox"/> SS & Medicare\$24
6 hrs. Ins. CE MN, WI & CFP® | <input type="checkbox"/> MA / LTC Partnership*\$20
4 hrs. Ins. CE MN & CFP® | <input type="checkbox"/> Financial Stability\$10
2 hrs. Ins. CE MN, WI & CFP® |
| <input type="checkbox"/> Tax-Favored Health Plans ..\$24
6 hrs. Ins. CE MN & WI | <input type="checkbox"/> Real Estate Investments\$20
4 hrs. Ins. CE MN & WI | <input type="checkbox"/> Funding LTC\$10
2 hrs. Ins. CE MN & WI |
| <input type="checkbox"/> Annuities\$25
5 hrs. Ins. CE MN, WI & CFP® | <input type="checkbox"/> Entertaining Ethics*\$20
4 hrs. Ins. CE MN & WI | <input type="checkbox"/> Asset Allocation\$10
2 hrs. Ins. CE MN, WI & CFP® |
| <input type="checkbox"/> Money Matters\$25
5 hrs. Ins. CE MN, WI & CFP® | <input type="checkbox"/> Capital Gains\$15
3 hrs. Ins. CE MN & WI | <input type="checkbox"/> Reverse Mortgages\$10
2 hrs. Ins. CE MN, WI & CFP® |
| <input type="checkbox"/> College Funding\$25
5 hrs. Ins. CE MN, WI & CFP® | <input type="checkbox"/> Equity Indexed Annuities ...\$15
3 hrs. Ins. CE MN & WI | <input type="checkbox"/> Value of Tax Advantages ...\$10
2 hrs. Ins. CE MN, WI & CFP® |
| <input type="checkbox"/> A Question of Ethics*\$20
4 hrs. Ins. CE MN & WI | <input type="checkbox"/> Ethical Insurance*\$15
3 hrs. Ins. CE MN, WI & CFP® | |

*These courses either meet the ethics requirement in MN & WI or the MN LTC refresher.

Bundle Purchase

- ☐ All 24 Credits Classroom \$250 Total _____
- ☐ 24 Combo Credits (12 Class/12 Online) \$200 Total _____

Classroom

No of Hours _____ Enter tuition from chart in top section _____

Online

No. of Classes _____ Total of all online courses selected _____

☐ All 24 Credits Online \$75 Total _____

Online CE hours NEVER expire—use them for this renewal or even the next!

☐ 30 Days UNLIMITED ACCESS for ONLY \$30

Credit validation for this option expires 30 days from purchase.

CFP® Processing Fee

No of Credits _____ Rate: \$5.00 Total _____
To a \$50.00 maximum

Prelicensing Courses

- | | | |
|---|----------|------------------------------|
| <input type="checkbox"/> L&H P&C Series 6 | \$129.00 | Please circle your selection |
| <input type="checkbox"/> Series 63 | \$ 70.95 | |
| <input type="checkbox"/> Study Guide | \$ 30.00 | Total _____ |